# Innovative utilisation and financing concept Rental as a Service (RaaS)

supplemented by Machine Insurance Plus and Warranty Insurance for new machines



#### Contact Your contact persons

Your manufacturer/dealer will be happy to answer your questions.

Logo and contact details manufacturer/dealer

Raas

future of leasing

for your customers



RaaS – Rental as a Service Herr Wolfgang Fuchs

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#### **XSI** Guaranteed a strong partner...

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## Your advantages as a lessee

#### low leasing rates

- transparency and simplicity: no grey areas and legal pitfalls
- leasing contract always ends at the end of the basic rental period/ minimum rental period
- return of the leasing object at the end of the term (acquisition of ownership by the manufacturer/dealer possible)
- costs for transport, installation and instruction/training can be co-financed
- protection/conservation of liquidity
- business equipment remains at the latest level (performance)
- 🗸 bank credit line remains
- 🗸 no securities required
- ✓ investments are possible despite low budgets
- 🗸 return on investment (ROI) from the first month
- ✓ balance sheet neutrality (off balance): capex → opex
- contact person is located in Germany
  (Languages: German, English, French, Italian, Spanish)

## Highlights Machinery Insurance Plus

# HIGH LIGHTS

- insurability of machines up to an age of 15 years
- compensation for replacement value in case of total loss up to a machine age of two years
- compensation in case of total loss of machinery up to 10 years is at least 50% of the insured value and from 10 years to 15 years at least 30% of the insured value
- GAP cover (reimbursement of residual lease value in case of total loss)
- very attractive premium rates
- 🖌 additional costs technological progress is covered
- uncomplicated and fast claims processing
- 🖌 policyholder: you as customer or lessee

## Highlights Machine guarantee insurance for new machines

- ✓ guarantee for 3 years following the statutory/legal warranty period
- compensation for consequential damage due to design faults, material defects or faulty workmanship
- policyholder: Your manufacturer/dealer

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